

# Sales Order Automation

**Paperless Sales Order Process Management**

Reduce Order Entry Issues, Process Faster, Deliver Sooner



## simplify **Order Processing**

### **Includes the Following:**

- Auto capture and recognition of inbound Purchase Order Detail
- Package builder organizing all docs related to an inbound order
- Workflow and notifications to facilitate orderly and accurate order processing.

**Add value to your business, productivity to your process, and profit to your bottom line.**

Business today is more competitive than ever. Does your business have the tolls to keep up? Sales-Order entry is a mission critical part of the sales transaction. DocStar ECM Sales Order Automation takes the extra work and worry out of sales order entry, automating the process and eliminating manual sales-order entry errors.

### **Integrate with your ERP of Choice**

Chempax - Syspro - Infor Syteline (Cloud Suite Industrial), GP, NAV and more!

**Contact Mosaic** for 20+ years of references and for a presentation using your own documents!



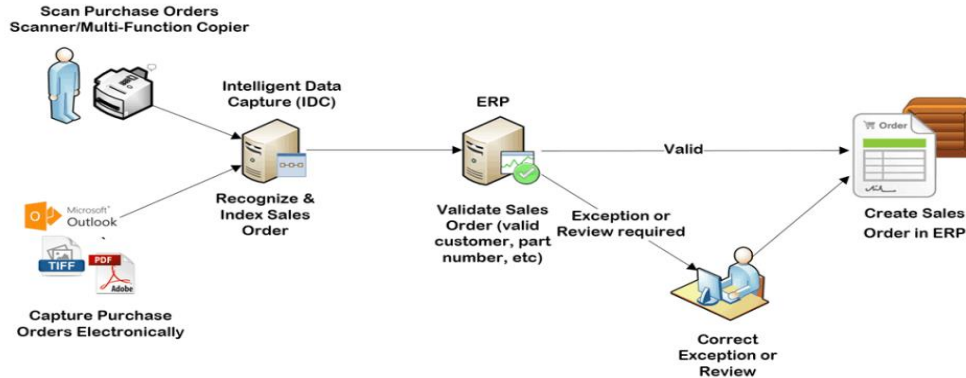
3050 Northeast Pkwy.  
Atlanta, GA 30360

770 452-7373  
[www.MosaicCorp.com](http://www.MosaicCorp.com)

# DocStar ECM Sales Order Automation

## Configured and Implement by Mosaic Corporation

- 24-Year Platinum Partner representing DocSTAR/Epicor Products
- Integration experience with most popular ERP's
- Responsible as contract labor for Epicor implementing most non-Epicor E-10 projects
- Mosaic understands cultural adoption and brings a wealth of knowledge and experience to your project.



## Capture

DocStar ECM Sales Order Automation uses Intelligent Data Capture (IDC) to automatically capture and extract structured data, such as a customer's past purchases from the company, as well as unstructured data such as written communications. DocStar ECM Sales Order Automation accepts and indexes sales orders, then moves the data on to the next step.



## Validate

With ERP integration, DocStar ECM Sales Order Automation executes data look-up, confirms customer information, purchase orders, quotes, and validation such as credit check, part number verification, and detects missing, incomplete or incorrect data. DocStar lets you identify exceptions and automatically route them to the person tasked with the resolving the issue.

[Request a Personal Demo](#)

## Process

If all the conditions are met and there are no exceptions, the order is sent on to the "happy path" straight to Auto Allocation and fulfillment. For those orders with no exceptions, this is an easy way to accept, review and initiate the orders – as quickly and efficiently as possible, but also with added human intervention as needed to facilitate and eventually finalize the sales cycle.



## Sales Order Automation Features and Benefits

<ul style="list-style-type: none"><li>• Reduce overall costs</li><li>• Improve transaction efficiency</li><li>• Achieve measurable efficiencies</li><li>• Enhance accountability</li><li>• Accelerate business processes</li><li>• Improve fulfillment speed</li><li>• Eliminate transposition errors</li><li>• No more lost or misplaced orders</li><li>• Integration with ERP</li><li>• Intelligent data collection and data mapping</li><li>• Workflow for order handling, validation and issue resolution</li></ul>	<ul style="list-style-type: none"><li>• Integration with most ERP solutions</li><li>• Customer credit hold checking</li><li>• Duplicate sales order checking</li><li>• Part number /item validation</li><li>• Secure storage for permanent archiving</li><li>• Documents Screen to indicate the document and what is supposed to happen to it</li><li>• Demand Screen that is designed for order entry and not so EDI-centric</li><li>• Drag and drop attachments to emails that will get 'scanned' into the system through an OCR application</li></ul>
---	--

**So give your worried mind a break and let us join the ranks of your information assembly line.**

**[Contact Us Today](#)**